

# Inventory Proven Process - Conducting Price Comparisons

<b>Step 1</b>	At the beginning of each quarter, the Inventory Manager prints a report of the top 50 items sold in the practice (over the last 6 months)
<b>Step 2</b>	The Inventory Manager will contact their primary distributor get a list of the top 50 items purchased (this accounts for white goods not sold to pet owners) along with their cost
<b>Step 3</b>	The inventory manager can cross check both lists to create a final list of the top 50-75 items purchased and sold in the practice
<b>Step 4</b>	The Inventory Manager sends the local distributor representatives the list to receive pricing for all of their top purchased items

